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APR 30 2004

RICHARD W. WIEKING
CLERK, U.S. DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

JEROME SAPIRO, JR. and CORNELIA B. SAPIRO,

Plaintiffs,

No. C-03-4587 MHP

v.

ENCOMPASS INSURANCE, SAFECO
INSURANCE COMPANY OF AMERICA, and DOES
1-10, inclusive,

Defendants.

MEMORANDUM AND ORDER
Motion to Dismiss; Motion to Strike;
Motion for Judgment on the Pleadings

On July 31, 2003, Jerome Sapiro, Jr. and Cornelia Sapiro ("plaintiffs") filed a complaint against Encompass Insurance Company ("EIC"), Safeco Insurance Company of America ("Safeco"), and various "Doe" defendants in state court. In pertinent part, plaintiffs' complaint alleges breach of contract, bad faith, and fraud causes of action against all defendants; it also seeks declaratory relief. On October 10, 2003, Encompass removed the action—in its entirety—to this court. See 28 U.S.C. §§ 1332, 1441. Safeco has now filed a motion to dismiss under Federal Rule of Civil Procedure 12(b)(6); Encompass has filed a motion asking the court to strike plaintiffs' amended complaint and to enter full or partial judgment on the pleadings. See Fed. R. Civ. P. 12(c) & 15(a). The court has considered the parties' arguments fully, and for the reasons set forth below, the court rules as follows.

BACKGROUND¹

I. Plaintiffs' Home

In 1980, plaintiffs hired a contractor to build a substantial addition to their home.² Construction of the three-story addition required the building of new "supporting walls," "exterior walls . . . covered with stucco," and portions of a "new roof." Compl., at ¶ 6; First Am. Compl., at ¶ 5. The contractor completed the project, but, "[u]nbeknownst to plaintiffs at the time," the

1 contractor performed much of the work negligently. See Compl., at ¶ 7; First Am. Compl., at ¶ 6. In
2 fact, the contractor left a “gap” between the “flashing”—i.e., the material used in wall and roof
3 construction to prevent water penetration—and the stucco coating the exterior walls. Id.

4 In August 2002, plaintiffs hired another contractor to remodel and to renovate their home.
5 See Compl., at ¶ 8; First Am. Compl., at ¶ 9. During renovation, this new contractor discovered the
6 “gap” between the “flashing” and the stucco. Id. Over time, the new contractor reported, moisture
7 had infiltrated this “gap,” causing extensive damage to plaintiffs’ home. Id. None of this damage
8 was perceptible from inside or outside the house; it was only detectable when the contractor exposed
9 the “gap,” so plaintiffs knew nothing of the defect until August 2002. See Compl., at ¶¶ 8–10
10 (adding that the damage required “over \$150,000 to repair”); First Am. Compl., 9–11 (same).

11 II. Insurance Coverage

12 Beginning on July 1, 1979, plaintiffs insured their home with Continental Insurance
13 Company, the predecessor-in-interest to CNA, which itself was a predecessor-in-interest to
14 Encompass. See, e.g., Compl., at ¶¶ 3, 11–12; First Am. Compl., at ¶¶ 3, 11; Exh. A. Plaintiffs’
15 policy with Continental Insurance expressly applied “only to occurrences or losses during the policy
16 period,” see Exh. A, at p. 2, and it expired on June 1, 1982. Id. at p. 5.

17 Beginning in 1993, plaintiffs insured their home with Safeco. See Compl., at ¶ 13; First Am.
18 Compl., at ¶ 12. Safeco’s policy covers “accidental direct physical loss to property,” but it contains a
19 number of coverage limitations and exclusions. See Compl., at ¶¶ 13, 38; First Am. Compl., 12 &
20 37; Exh. B. For example, Safeco’s policy excludes from coverage any “loss caused directly or
21 indirectly by”

22 14. planning, construction or maintenance, meaning faulty, inadequate or defective:

- 23 a. planning, zoning, development, surveying, siting;
24 b. design, specifications, workmanship, repair, construction, renovation,
25 remodeling, grading, compaction;
26 c. materials used in repair, construction, renovation or remodeling; or
27 d. maintenance.

28 See Exh. B, at p. 4. The policy also excludes from coverage “water damage, meaning . . . water
which exerts pressure on, or seeps or leaks through a building,” id., and it excludes loss incident to
“mold, wet or dry rot.” Id. at p. 3.

1 After learning of the “gap,” plaintiffs filed insurance claims with both Safeco and
2 Encompass. Both claims were denied, and plaintiffs commenced the instant litigation.

3
4 III. Litigation History

5 On July 31, 2003, plaintiffs filed a complaint against Encompass, Safeco, and various “Doe”
6 defendants in state court. The complaint states four causes of action and seeks declaratory relief
7 against all defendants. The first two causes of action allege that Encompass breached its contract
8 with plaintiffs, acted in bad faith, and engaged in fraud; the last two causes of action allege that
9 Safeco did the same. On October 9, 2003, Encompass filed an answer to plaintiffs’ complaint in
10 state court.³ See Notice of Removal, Exh. 1. The next day, Encompass removed the action—in its
11 entirety—to this court. See 28 U.S.C. §§ 1332, 1441. On February 19, 2004, Safeco filed an initial
12 motion to dismiss, asking the court to dismiss plaintiffs’ third and fourth causes of action (that is,
13 the two causes of action focusing on Safeco’s conduct) under Federal Rule of Civil Procedure
14 12(b)(6). Plaintiffs did not file an opposition to Safeco’s motion, opting instead to submit an
15 amended complaint on March 19, 2004. See generally First Am. Compl. Ten days later, Encompass
16 filed a motion asking the court to strike plaintiffs’ amended complaint and to enter complete or
17 partial judgment on the pleadings. See Fed. R. Civ. P. 12(c) & 15(a). On March 29, 2004, Safeco
18 modified its motion to dismiss in light of plaintiffs’ amended complaint, and the court has
19 consolidated the pending motions for review.

20 LEGAL STANDARDS

21 I. Motions to Dismiss and Motions for Judgment on the Pleadings

22 A motion to dismiss under Federal Rule of Civil Procedure 12(b)(6) “tests the legal
23 sufficiency of a claim.” Navarro v. Block, 250 F.3d 729, 732 (9th Cir. 2001). Because Rule
24 12(b)(6) focuses on the “sufficiency” of a claim—and not the claim’s substantive merits—“a court
25 may [typically] look only at the face of the complaint to decide a motion to dismiss.” Van Buskirk v.
26 Cable News Network, Inc., 284 F.3d 977, 980 (9th Cir. 2002).⁴ Under Rule 12(b)(6), “unless it
27 appears beyond doubt that plaintiff can prove no set of facts in support of her claim which would
28 entitle her to relief,” a motion to dismiss must be denied. Lewis v. Telephone Employees Credit

1 Union, 87 F.3d 1537, 1545 (9th Cir. 1996) (citation omitted); see also Conley v. Gibson, 355 U.S.
2 41, 45–46 (1957). When assessing a Rule 12(b)(6) motion, the court must accept as true “all
3 material allegations of the complaint,” and all reasonable inferences must be drawn in favor of the
4 non-moving party. See, e.g., Cahill v. Liberty Mut. Ins. Co., 80 F.3d 336, 337–38 (9th Cir. 1996)
5 (citation omitted). Dismissal is proper under Rule 12(b)(6) “only where there is no cognizable legal
6 theory or an absence of sufficient facts alleged to support a cognizable legal theory.” Navarro, 250
7 F.3d at 732 (citing Balistreri v. Pacifica Police Dept., 901 F.2d 696, 699 (9th Cir. 1988)).
8

9 In a like vein, under Federal Rule of Civil Procedure 12(c) permits a court to enter judgment
10 on the pleadings where the moving party clearly establishes that, based on the face of the pleadings,
11 it is entitled to judgment as a matter of law. See, e.g., Hal Roach Studios, Inc. v. Richard Feiner &
12 Co., Inc., 896 F.2d 1542, 1550 (9th Cir. 1992). When considering a Rule 12(c) motion, the court
13 must accept all material allegations in the complaint as true, and it must resolve all doubts in the
14 light most favorable to the non-moving party. See, e.g., NL Indus., Inc. v. Kaplan, 796 F.2d 896, 898
15 (9th Cir. 1986).
16

17 II. Motions to Strike

18 Under Federal Rule of Civil Procedure 12(f), a court may strike a pleading—or any portion
19 thereof—that is “redundant, impertinent, or scandalous.” Fed. R. Civ. P. 12(f). Rule 12(f) motions
20 are generally disfavored, and the remedy of striking a pleading is to be used when necessary to
21 discourage parties from raising allegations completely unrelated to the relevant claims and when the
22 interests of justice so require. See Augustus v. Bd. of Public Instruction, 306 F.2d 862, 868 (5th Cir.
23 1962); see also Federal Deposit Ins. Corp. v. Niblo, 821 F. Supp. 441, 449 (N.D. Tex 1993) (noting
24 that rule 12(f) motions will be granted when necessary to discourage parties from filing “dilatatory”
25 pleadings and papers).
26
27
28

1 DISCUSSION

2 Defendants' various motions raise three questions: First, whether the court should strike all or
3 part of plaintiffs' amended complaint; second, whether Encompass is entitled to judgment on the
4 pleadings; and, third, whether plaintiffs fail to state a legally tenable claim against Safeco. The court
5 addresses each question separately below.⁵

6 I. Plaintiffs' Amended Complaint

7 Federal Rule of Civil Procedure 15(a) allows a party to amend its "pleading once as a matter
8 of course at any time before a responsive pleading is served." See Fed. R. Civ. P. 15(a). After a
9 responsive pleading has been filed, a party may still amend its pleading, but "only by leave of court
10 or by written consent of the adverse party." Id. (adding that "leave [to amend] shall be freely given
11 when justice so requires"); see generally Eminence Capital, LLC. v. Aspeon, Inc., 316 F.3d 1048,
12 1051–52 (9th Cir. 2003). On occasion, a party's failure to comply with the requirements of Rule
13 15(a) will prompt courts to strike amended pleadings—or to ignore them outright. See, e.g.,
14 Vasquez v. Johnson County Housing Coalition, Inc., 2003 WL 21479186, *1 (D. Kan. 2003); Fed.
15 R. Civ. P. 12(f). But many courts have accepted untimely amended pleadings, even when the
16 relevant party did not first obtain judicial permission or the consent of the opposing party. See, e.g.,
17 Straub v. Desa Indus., Inc., 88 F.R.D. 6, 8 (M.D. Pa. 1980). This is often true when "leave to amend
18 would have been granted had it been sought and when it does not appear that any of the parties will
19 be prejudiced by allowing the change." See 6 Charles Alan Wright, Arthur R. Miller & Mary Kay
20 Kane, Federal Practice and Procedure, § 1484, at 601-02 (2d ed.) (footnotes omitted) (observing that
21 "[p]ermitting an amendment without formal application to the court under these circumstances is in
22 keeping with the overall liberal amendment policy of Rule 15(a) and the general desirability of
23 minimizing need formalities").

24
25 There is no question that plaintiffs failed to comply with the precise terms of Rule 15(a).
26 Both Encompass and Safeco "served" "responsive pleading[s]" *before* plaintiffs amended their
27 complaint: Encompass filed an answer to plaintiffs' complaint in state court, and Safeco filed a
28

1 motion to dismiss in this court. See also Fed. R. Civ. P. 81(c) (“Repleading is not necessary unless
2 the court so orders.”). There is also no question that plaintiffs amended their complaint without first
3 obtaining leave of the court or the clear consent of all defendants; they amended, instead, in response
4 to Safeco’s initial motion to dismiss. But cf. Pl.’s Opp., at p. 2 (contending that Encompass need not
5 have consented because all changes concerned Safeco, which did consent). The only question, then,
6 is whether the court should accept plaintiffs’ amended complaint *despite* plaintiffs’ failure to abide
7 Rule 15(a). Cf. Bell v. Executive Committee of United Food and Commercial Workers Pension Plan
8 For Employees, 191 F. Supp. 2d 10, 12 (D.D.C. 2002). The court finds that it should.

9
10 The Supreme Court has long counseled that leave to amend should be “freely given,”
11 particularly “[i]n the absence of any apparent or declared reason [to deny amendment]—such as
12 undue delay, bad faith, [a] dilatory motive on the part of the [amending party], . . . undue prejudice to
13 the opposing party . . . , [or] futility.” Foman v. Davis, 371 U.S. 178, 182 (1962); see also Eminence
14 Capital, 316 F.3d at 1052 (noting that “it is the consideration of prejudice that carries the greatest
15 weight”). None of these “apparent or declared reason[s]” obtain here. Nothing in the record
16 suggests that plaintiffs are litigating in bad faith or that acceptance of plaintiffs’ amended complaint
17 will spur “undue delay.” Id. Nor does anything in the record suggest that defendants will suffer
18 “undue prejudice”—or any real prejudice at all—should this court accept plaintiffs’ amended
19 complaint. Encompass’ own motion to strike even confirms as much, acknowledging that “the
20 allegations of the First Amended Complaint are largely identical to those found in the original
21 Complaint.” See Encompass Mot., p. 4 n.1. Under Rule 15, there is no compelling reason to
22 disregard plaintiffs’ amended complaint. See Eminence Capital, 316 F.3d at 1052 (favoring
23 amendment “[a]bsent prejudice, or a strong showing of any of the remaining Foman factors”); Bell,
24 191 F. Supp. 2d at 13 (“Defendants have offered no real basis to conclude that the amended
25 complaint was served for the purpose of undue delay, in bad faith, because of a dilatory motive, or as
26 a result of a repeated failure to cure previous defects. . . . Accordingly, plaintiffs’ amended complaint
27 is proper under Rule 15(a).”).
28

That Rule 12(f) is to be applied sparingly buttresses this conclusion. See Fed. R. Civ. P. 12(f). Courts have long disfavored Rule 12(f) motions, granting them only when necessary to discourage parties from making completely tendentious or spurious allegations. See Augustus, 306 F.2d at 868. However tardy and conclusory they may be, plaintiffs' new claims are not wholly specious, and plaintiffs' inattention to procedural detail has not prejudiced defendants in any cognizable way. Encompass' motion to strike plaintiffs' amended complaint is denied accordingly. Leave to amend plaintiffs' complaint is granted *nunc pro tunc*. See Fed. R. Civ. P. 15(a); Bell, 191 F. Supp. 2d at 12 (granting a similar motion in a similar fashion).

II. Encompass' Motion For Judgment On the Pleadings

For the purposes of Encompass' motion for judgment on the pleadings, however, the amendment to plaintiffs' complaint makes no significant difference. See Encompass Mot., p. 4 n.1. (noting that, with respect to Encompass, "the allegations of the First Amended Complaint are largely identical to those found in the original Complaint"). Over ten years ago, the California Supreme Court articulated a "manifestation of loss rule" in the insurance context. See especially Prudential-LMI Commercial Ins. v. Superior Court, 51 Cal. 3d 674, 699 (Cal. 1990). Under this "manifestation rule," liability in "first party progressive property loss cases" falls completely on the insurer of the property at the time the loss "manifests"—that is, at "that point in time when appreciable damage occurs *and is or should be known to the insured*, such that a reasonable insured would be aware that his notification duty under the policy has been triggered." Id. (emphasis added); see also Larkspur Isle Condominium Owners' Assn., Inc. v. Farmers Ins. Group, 31 Cal. App. 4th 106, 109–10 (Cal. App. 1994) ("[T]he insurer on the loss at the time of appreciable damage is responsible for the entire loss, not only that portion discovered during the policy period."). "Once a loss is manifested," the California Supreme Court has explained, "an event has occurred that triggers indemnity unless such event is specifically excluded under the policy terms." Prudential, 51 Cal. at 699 (noting that insurer

1 liability closely follows). Thus, the insurer at the time this “event . . . occur[s]” is liable for any and
2 all loss not otherwise excluded from coverage. Id.

3 The parties agree that this action is, like Prudential, a “first party” insurance action. Cf.
4 Montrose Chem. Corp. v. Admiral Ins. Co., 10 Cal. 4th 645 (Cal. 1995) (exploring the many
5 differences between “first party” and “third party” insurance contracts). The parties also agree that
6 this action is, like Prudential, a property damage case—and that plaintiffs first learned of the relevant
7 loss sometime in August 2002, more than 20 years after Encompass’ policy expired. See Exh. A
8 (expiring in June 1982); see First Am. Compl., at ¶ 8 (“Plaintiffs neither knew of the defect, nor had
9 any reason to suspect there was a defect, until advised of it in August 2002.”); cf., e.g., Stanton Road
10 Assoc. v. Pacific Employers Ins. Co., 36 Cal. App. 4th 333 (Cal. App. 1995); Carty v. American
11 States Ins. Co., 7 Cal. App. 4th 399 (Cal. App. 1992).⁶ In fact, the parties even agree that the
12 pertinent “construction defect [] resulted in extensive damage to plaintiffs’ home[, as] moisture had
13 entered the home for over 20 years, causing extensive damage.” See First Am. Compl., at ¶ 9.

14 But *plaintiffs* do not agree that the relevant loss “manifest” in the way Prudential requires,
15 nor that this action is, as defendants claim, “progressive loss” case. Id. Both parts of plaintiffs’
16 argument are unconvincing. The relevant loss(es) did indeed “manifest” in this instance—and they
17 did so in a way fully contemplated by Prudential. Id. Neither party suggests, and the court does not
18 mean to imply, that the damage to plaintiffs’ home “manifested”—i.e., “reveal[ed]
19 itself”—unassisted; rather, the damage was discovered through the “direct investigation” of a
20 contractor. See Pl.’s Opp., at p. 4–5. But California’s courts do not require that “manifestation”
21 occur without any human activity or intervention whatsoever. See Prudential, 51 Cal. 3d at 698.
22 Instead, California’s courts have defined the phrase “manifestation of the loss” to be synonymous
23 with “inception of the loss”—that is, the “point in time when appreciable damage occurs and *is or*
24 *should be known to the insured*, such that a reasonable insured would be aware that his notification
25 duty under the policy has been triggered.” Central National Ins. Co. v. Superior Court, 2 Cal. App.
26 4th 926, 933–34 (Cal. App. 1992) (citing Prudential, 51 Cal. 3d at 699) (internal quotation marks
27
28

1 omitted; emphasis added). Plaintiffs cannot dispute that “appreciable damage” has occurred to their
2 home, whether it was first located by a contractor or not. Nor can plaintiffs dispute that this damage
3 is now “known to [them]” such that they were made aware of their relevant “notification duty.” Id.
4 Under California law, then, the relevant damage is—and was—sufficiently “manifest” when
5 discovered and reported by plaintiffs’ second contractor. Id.

6
7 And under California law, the relevant damage was “progressive” as well. See Prudential, 51
8 Cal. 3d at 679 (limiting its holding to “first party *progressive* property loss cases in the context of a
9 homeowners insurance policy”) (emphasis added); Stanton Road, 36 Cal. App. 4th at 333; Carty, 7
10 Cal. App. 4th at 399. In a strained attempt to prove Prudential inapposite, plaintiffs read their
11 complaint to identify a number of losses growing from a series of discrete events—not one gradually
12 “progressing” incident.⁷ See Pl.’s Opp., at p. 3 (“The complaint is entirely silent as to which part of
13 the house was damaged, how it was damaged or when it was damaged. It takes no position as to
14 whether the home was damaged through incidents or progressive damage.”). But plaintiffs’
15 complaint does not favor such a tortured reading; in fact, plaintiffs’ complaint does not even *permit*
16 such a reading. Id. Without equivocation, plaintiffs allege that the “gap” permitted moisture to enter
17 the home “over 20 years” (i.e., progressively), “causing extensive damage” to plaintiffs’ home.
18 See First Am. Compl., at ¶ 9. This is *not* silence as to “how” or “when” plaintiffs’ house was
19 damaged, nor is it silence as to whether the home suffered “progressive damage.”⁸ Cf. Pl.’s Opp., at
20 p. 3. It is, rather, a plain allegation—and acknowledgment—that the damage to plaintiffs’ home was
21 “progressive.” This is precisely the context in which Prudential’s “manifestation rule” applies. See,
22 e.g., Prudential, 51 Cal. 3d at 679 & 695 (noting that, for decades, “the question of whether the
23 insurer was liable for the loss” has been treated as “a *legal* rather than factual issue”) (citation
24 omitted; emphasis added); cf. Central National, 2 Cal. App. 4th at 934 (noting that where a party
25 claims “that the damage . . . was *not* continuing and progressive but was a series of discrete events, .
26 . . [i]t cannot be said, as a matter of law, that Prudential-LMI’s rule for continuing and progressive
27 loss is applicable . . .”) (emphasis in original).

1 When considering Rule 12 motions, courts are required to accept the allegations in a
2 complaint as true, drawing all reasonable inferences in favor of the non-moving party. See Lewis, 87
3 F.3d at 1545 (citation omitted); Fed. R. Civ. P. 8(a)(2) (requiring only “a short plain statement of the
4 claim showing that the pleader is entitled to relief”). This does not mean, however, that courts must
5 ignore what complaints actually say, nor does it invite plaintiffs to use clever omissions⁹ and cynical
6 pleading practices to overcome otherwise valid motions to dismiss. See, e.g., McHenry v. Renne, 84
7 F.3d 1172, 1177 (9th Cir. 1996) (noting that a complaint must “set[] forth who is being sued, for
8 what relief, and *on what theory*, with enough detail to guide discovery”)(emphasis added). In their
9 complaint, plaintiffs allege “progressive” property damage. See First Am. Compl., at ¶¶ 6–9
10 (discussing, repeatedly, losses growing from a single predicate act, viz., the contractor’s leaving of
11 the “gap”). Prudential’s “manifestation rule” thus applies as a matter of law, and Encompass’
12 motion for judgment on the pleadings must be granted. See Fed. R. Civ. P. 12(c).¹⁰

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14
15 III. Safeco’s Motion to Dismiss

16 Safeco’s motion to dismiss must be granted as well, albeit for different reasons. Neither
17 party disputes that Safeco’s policy was in effect at the time the relevant loss “manifest.” Id. Nor
18 does either party tenably dispute that negligent workmanship proximately caused¹¹ the damage to
19 plaintiffs’ home. Cf. Tento Int’l, Inc. v. State Farm Fire & Casualty Co., 222 F.3d 660, 662–63 (9th
20 Cir. 2000) (discussing “efficient proximate cause”).¹² All the court must determine, then, is whether
21 provisions (i.e., exclusions) of Safeco’s policy preclude recovery as a matter of law.

22 Three provisions of Safeco’s policy are particularly relevant here. The first provision,
23 commonly referred to as a “faulty workmanship” clause, excludes from coverage “building losses”
24 incident to

25 . . . planning, construction or maintenance, meaning faulty, inadequate or defective:

- 26 a. planning, zoning, development, surveying, siting;
27 b. design, specifications, workmanship, repair, construction, renovation,
28 remodeling, grading, compaction;

- 1 c. materials used in repair, construction, renovation or remodeling; or
- 2 d. maintenance.

3 See Exh. B, at p. 4. The second provision excludes from coverage “water damage, meaning . . .
4 water which exerts pressure on, or seeps or leaks through a building.” Id. And the third excludes
5 loss caused by “mold, wet or dry rot.” Id. at p. 3. According to Safeco, these three exclusions
6 unequivocally prevent plaintiffs from recovering for the types of loss they now allege. All of
7 plaintiffs’ putative losses were a result of negligent construction, Safeco contends, so the policy’s
8 “faulty workmanship” exclusion controls.¹³

9 The Ninth Circuit has held that unambiguous and conspicuous “faulty workmanship” clauses
10 will exclude “losses caused by defects in the design and construction of a building.” Tzung v. State
11 Farm Fire & Casualty Co., 873 F.2d 1338, 1341 (9th Cir. 1989). The Ninth Circuit has also held that
12 ambiguous or inconspicuous “faulty workmanship” clauses do not necessarily preclude recovery, but
13 there are no ambiguity or conspicuousness problems here. Cf. Tento Int’l, 222 F.3d at 663 (holding
14 that a “faulty workmanship” clause’s concluding provisos—viz., references to other sections, use of
15 the limiting term “in this section”—made the clause ambiguous); Allstate Ins. Co. v. Smith, 929 F.2d
16 447, 449–51 (9th Cir. 1991) (declaring a “faulty workmanship” clause ambiguous because it could
17 have covered either faulty “product” or flawed “process”). Safeco’s “faulty workmanship” clause
18 appears prominently in the policy “exclusion” section, and the clause’s language is sweeping and
19 seemingly unequivocal: *All “faulty, inadequate or defective” “planning, construction or*
20 *maintenance” is excluded under the clause, including “design, . . . workmanship, . . . construction,*
21 *renovation, [and] remodeling,” as are “materials used in . . . construction, renovation or*
22 *remodeling.”* See Exh. A, at p. 4 (emphasis added). What plaintiffs’ allege in their first amended
23 complaint—namely, negligent construction resulting in a “gap” between the “flashing” and the
24 stucco coating of their home—is exactly what Safeco’s “faulty workmanship” clause unambiguously
25 covers. Cf. Tzung, 873 F.2d at 1340–41 (“[O]nly a strained interpretation of the exclusion for faulty
26 workmanship would permit recovery for losses caused by the negligent design and construction of
27 the . . . building.”).

1 Safeco's "faulty workmanship" clause does, of course, note that "any ensuing loss not
2 excluded or excepted . . . is covered." See Exh. A., at p. 4 (emphasis added); cf. Tento, 222 F.3d at
3 663; Allstate, 929 F.2d at 450. But Safeco's short proviso does not make Safeco's "faulty
4 workmanship" clause *de facto* ambiguous, see Tzung, 873 F.2d at 1340, nor does it entitle plaintiffs
5 to recovery for any of their alleged "ensuing" losses. In their amended complaint and during oral
6 argument, plaintiffs have alleged a number of supposed "ensuing losses"—viz., a specific type of
7 water damage, damage caused by "fungi," a selection of unspecified health concerns, and the cost of
8 "reconstructing" the home. See First Am. Compl., at ¶¶ 7 ("This moisture had caused . . ."), 9
9 ("Moisture had entered the home . . ."), & 31 (" . . . conditions that caused a variety of fungi, . . .
10 and the insureds' family were endangered by health hazards"). All of these putative losses, plaintiffs
11 claim, differ significantly from specific damage related directly to the "gap." The court cannot agree.

12 California's courts have long defined an "ensuing loss" as a loss "separate" and
13 "independent" "from [an] original peril." See Acme Galvanizing Co. v. Fireman's Fund Ins. Co.,
14 221 Cal. App. 3d 170, 179–80 (Cal. App. 1990) (emphasis added). Plaintiffs' losses are neither; they
15 are, rather, abstrusely phrased reformulations of the same "gap"-related losses—losses plaintiffs
16 concede are excluded by Safeco's "faulty workmanship" clause. See Pl.'s Opp., at p. 7. In fact,
17 none of the supposedly "ensuing losses" plaintiffs identify can be categorized as "ensuing losses," if
18 even "losses" at all. Id. Plaintiffs' alleged "moisture" and "fungal" losses are directly attributable to
19 the initial negligent contracting. Plaintiffs' "reconstruction" costs are neither separate nor "ensuing"
20 by any legitimate measure; they are the price of repairing the predicate damage.¹⁴

21
22 In addition, plaintiffs' supposed "ensuing losses" are excluded from coverage by other
23 portions of Safeco's policy. See First Am. Compl., at ¶¶ 7, 9, & 31 (discussing cursorily "moisture,"
24 "fungi," and health issues); Exh. A, at pp. 3–4. Plaintiffs allege, for example, "moisture"-caused
25 damage based on the intrusion of water into the "gap." See First Am. Compl., at ¶¶ 6–9. Safeco's
26 policy excludes precisely this type of damage, disclaiming responsibility for "water damage" incident
27 to "pressure . . . or seep[age] or leak[age] through a building." Likewise, Safeco's policy excludes
28 losses caused by "mold, wet or dry rot." See Exh. A, at pp. 3–4. Plaintiffs' allegations of "fungi

1 damage” are effectively—and legally—identical to such losses, and plaintiffs’ facile pleading does
2 not suggest otherwise. Compare Pl.’s Opp., at p. 8 (“[T]he word mold does not appear anywhere in
3 the complaint.”), with Jordan v. Allstate Ins. Co., 2004 Cal. App. LEXIS 351, *16–17 (Cal. App.
4 2004) (“[T]he term ‘wet or dry rot’ *embraces damage or decay caused by fungus.*”) (emphasis
5 added). In fact, the only losses plaintiffs allege that are *not* explicitly excluded by Safeco’s policy
6 are unelaborated health risks—ostensibly (though not clearly) those precipitated by the moisture and
7 mold. See First Am. Compl., at ¶ 9. But Safeco’s policy does not cover such amorphous,
8 prospective harms. Safeco’s policy insures against actual “bodily harm, sickness or disease”—that
9 is, physical harms actually suffered. See Exh. A., p. 1. The policy does not protect against potential,
10 threatened, and entirely conjectural health concerns alone. Id. At most, plaintiffs’ allegations of
11 unspecified “health risks” qualify as potential and conjectural harms. They do not qualify as the type
12 of actual “bodily harm, sickness or disease” that the Safeco policy covers.

13 The court is mindful that exclusions in insurance policies are to be strictly construed. See,
14 e.g., MacKinnon v. Truck Ins. Exchange, 31 Cal. 4th 635, 648 (Cal. App. 2003). The court is also
15 mindful that Rule 12(b)(6)’s motions should not be granted “unless it appears beyond doubt that
16 plaintiff can prove no set of facts in support of her claim which would entitle her to relief.” See
17 Lewis, 87 F.3d at 1545. But plaintiffs fail to allege any facts entitling them to recovery under the
18 unambiguous terms of Safeco’s policy;¹⁵ instead, plaintiffs offer a series of imprecise and (perhaps
19 intentionally) vague assertions, none of which justify recovery or relief. Even under the most liberal
20 pleading standards, plaintiffs’ allegations fail to state a ground upon which relief can be granted. See
21 Fed. R. Civ. P. 8 & 12(b)(6); Lee v. City of Los Angeles, 250 F.3d 668, 679 (9th Cir. 2001) (noting
22 that complaints are not to be used as the hook for protracted “fishing expeditions”). As a result,
23 Safeco’s motion to dismiss must be granted.

1 CONCLUSION

2 For the foregoing reasons, Encompass' motion to strike is DENIED; Encompass' motion for
3 judgment on the pleadings is GRANTED; and Safeco's motion to dismiss is also GRANTED.

4 Plaintiffs' complaint is DISMISSED WITHOUT PREJUDICE.¹⁶

5 IT IS SO ORDERED.

6
7 Date:

April 29, 2004


MARILYN HALL PATEL

Chief Judge

United States District Court

Northern District of California

ENDNOTES

1. Unless otherwise noted, all facts in this section have been culled from the parties' moving papers.
2. Plaintiffs' home is located at 30 Balceta Avenue, San Francisco, California. See Compl., ¶ 1.
3. To the court's knowledge, Safeco did not file an answer to plaintiffs' complaint.
4. If "a district court considers evidence outside the pleadings" when deciding a Rule 12(b)(6) motion, the court "must normally convert the [Rule] 12(b)(6) motion into a [Federal Rule of Civil Procedure] 56 motion for summary judgment, and it must give the nonmoving party an opportunity to respond." United States v. Ritchie, 342 F.3d 903, 907 (9th Cir. 2003).
5. Throughout their opposition papers, plaintiffs devote substantial attention to supposed procedural problems with the pending motions, accusing Encompass and Safeco of "sharp" litigation practices. But neither defendant has behaved inappropriately, and none of the pending motions are improperly before the court. Encompass' motion for judgment on the pleadings is not premature or deserving of sanctions; both defendants have responded to plaintiffs' complaint (Encompass' with an answer, Safeco with a motion to dismiss), and the relevant issues are suitably defined for court review. Likewise, Safeco's resubmission of its motion to dismiss *after* plaintiffs amended their complaint does not prejudice plaintiffs or bespeak a problematic approach to this litigation. If anything, plaintiffs' focus on defendants' litigation practice attempts to obscure the deficiencies in plaintiffs' own pleadings. If anything, in fact, it is *plaintiffs* who are flouting this court's rules.
6. The court is mindful, of course, that plaintiffs' complaint contends that the Encompass policy "was an occurrence policy, the terms of which did not require that damage be discovered during the actual term of the policy." See First Am. Compl., at ¶ 16. Encompass does not, regrettably, even mention this "occurrence policy" argument in its papers. California law does occasionally distinguish between "occurrence" and "claims-made" policies, noting that the former are generally *not* subject to Prudential's "manifestation rule." See Montrose, 10 Cal. 4th at 663–65 & 674; Armstrong World Indus., Inc. v. Aetna Casualty & Surety Co., 45 Cal. App. 4th 1, 39–40 (Cal. App. 1996) ("Because occurrence policies (as distinguished from claims-made policies) cover occurrences that result in injury during the policy period, the courts in California . . . have concluded that the policies are invoked, or triggered, when the injury takes place.") (citations and internal quotation marks omitted). But the relevant question is *not* whether Encompass' policy might be characterized as an "occurrence policy" or a "claims-made" one. Rather, the important question—as California's courts make plain—is whether the action involves a "first party progressive party loss" instead of some form of "third party" claim (e.g., a CGL policy). Neither Prudential nor any of its progeny suggest—let alone *hold*—that the "manifestation rule" is inapplicable to a "first party" claim simply because of some ambiguous policy language. Under Prudential, as long as the action concerns "first party progressive property damage," the "manifestation rule" controls. See Prudential, 51 Cal. 3d at 678–79 ("[W]e conclude that in a first party property damage case (i.e., one involving no third party liability claims), the carrier insuring the property at the time of manifestation of property damage is solely responsible . . ."); Montrose, 10 Cal. 4th at 663 (noting that the "occurrence policy" moniker

1 applies in the *third-party* policy context; explaining that “a first party insurance policy provides
2 coverage for loss or damage sustained directly by the insured” while a “third party liability policy . . .
3 provides coverage for liability of the insured to a third party”) (citation and internal quotation marks
4 omitted); see also *Anthem Electronics, Inc. v. Pacific Employers Ins. Co.*, 302 F.3d 1049, 1055 (9th
5 Cir. 2002) (discussing “occurrences” in the context of a CGL / third-party policy). In this limited
6 sense (at least), plaintiffs’ “occurrence policy”–“claims-made policy” dichotomy is a false one.

7 7. The “gap,” plaintiffs claim, may have permitted water and fungal infiltration, which caused
8 extensive damage somehow independently.

9 8. Nor is this a “grafting” of particular facts into plaintiffs’ complaint. Plaintiffs have pled—and re-
10 pled—a type of “progressive” loss. At this stage of litigation, the court is obligated to take plaintiffs’
11 pleadings as true. Plaintiffs’ reference to facts omitted (perhaps intentionally) from the complaint
12 does not change the court’s task, particularly when those supposed omissions are more strategic and
13 illusory than real.

14 9. Plaintiffs’ supposed silence is substantially overstated; the complaint says far more than plaintiffs
15 now suggest. But even if plaintiffs’ claims of silence were valid, the court would not be compelled
16 to deny Encompass’ Rule 12(c) motion. Rule 12 requires courts to read all allegations in the light
17 most favorable to the non-moving party, but it does *not* demand that courts create entirely new,
18 unsupported allegations on the non-moving party’s behalf. At a minimum, a complaint is required to
19 “set[] forth who is being sued, for what relief, and *on what theory*, with enough detail to guide
20 discovery.” *McHenry v. Renne*, 84 F.3d 1172, 1177 (9th Cir. 1996) (emphasis added). Plaintiffs’
21 putative silence would not even satisfy this baseline standard.

22 10. Because the court grants Encompass’ motion on the pleadings in full, it need not consider
23 Encompass’ alternative motion for partial judgment on the pleadings.

24 11. As Safeco correctly notes, analysis of “efficient proximate cause” is largely irrelevant where, as
25 here, plaintiffs have alleged but one cause. See *Pieper v. Commercial Underwriters Ins. Co.*, 59 Cal.
26 App. 4th 1008, 1020 (Cal. App. 1997). And even assuming that more than one cause exists, the
27 negligent contracting is still the “efficient proximate” one—and it is, without question, the
28 predominating and most prominent one. See *Tento Int’l*, 222 F.3d at 662.

12. In their first amended complaint, plaintiffs do suggest that some loss is attributable to “other
accidental causes covered by the policies.” See First Am. Compl., at ¶ 7. But nowhere in any of
their papers do plaintiffs identify these putative “other accidental causes,” nor how such causes
might have impacted the relevant property damage or insurance policy. As Safeco correctly notes,
allegations of “other accidental causes” do not, without more, warrant coverage under Safeco’s
policy, and they do not overcome a Rule 12 motion.

13. Any recovery plaintiffs are due, Safeco adds, must come from the negligent contractor.

14. Despite plaintiff’s repeated protestations during oral argument, Palub v. Hartford Underwriters
Insurance Company, 92 Cal. App. 4th 645 (Cal. App. 2001) (published in part), is not to the

1 contrary. Palub makes clear that “where a loss occurs through a concurrence of covered perils and
2 perils that are not covered, the insurer is [still] liable if a covered peril is the efficient proximate
3 cause . . . of the loss.” Id. at 650. But none of the perils alleged in plaintiffs’ complaint are
“covered”; they are all excluded by the express terms of Safeco’s policy. Palub is thus inapposite.

4 15. In briefing the motions *sub judice*, plaintiffs attempt to cure the deficiencies in their complaint
5 by making a round of new allegations; e.g., plaintiffs argue that a series of “discreet [sic]” events
6 caused damage to their home, not one “progressive” event. Given plaintiffs’ avowed “silence” in
7 their complaint, these arguments are both novel and curiously opportunistic. Plaintiffs seem inclined
to use inexperienced complaint drafting as a litigation strategy. Such gamesmanship displeases the court,
and plaintiffs are directed to avoid it.

8 16. The court is mindful that plaintiffs have already amended their complaint once, adding a number
9 of vague allegations not always consistent with their original complaint. Still, to give plaintiffs the
10 opportunity to amend in light of the court’s analysis, the court dismisses plaintiffs’ complaint
11 *without* prejudice. This disposition best comports with prevailing Ninth Circuit practice, see, e.g.,
12 Nevijel v. North Coast Life Ins. Co., 651 F.2d 671, 674 (9th Cir. 1981) (“Courts have been reluctant
13 to impose the ultimate sanction of dismissal with prejudice” because rule 41(b) is a harsh remedy,
14 and “sometimes the fault lies with the attorney rather than the litigant.”) (citations omitted), and it
15 offers plaintiffs an opportunity to include tenable legal theories in their papers—not just clever
omissions and cynical silences. Should plaintiffs opt to amend, they are directed to posit *consistent*
16 legal theories and logically tenable allegations of fact; they are not change litigation strategies yet
again.